

Cosmetics and Fragrance Marketing BS Degree Program

<http://fitnyc.edu/cfm>

School of Business and Technology

Applications accepted for fall only. NYSSED: 20045 CIP: 52.1999

The major in Cosmetics and Fragrance Marketing offers students the creative, technological, and analytical capabilities necessary to prepare for executive, managerial, and support positions in the cosmetics, fragrance, and toiletries industries. Students explore the field from local and global perspectives where sustainability, emerging technologies, and corporate social responsibilities are emphasized. Curriculum below is for the entering class of fall 2023.

| Semester 5 | | Credits | | |
|----------------------------------|--|---------|---|-----------|
| MAJOR | CM 341 - Beauty Marketing for the Digital Age | 3 | | |
| RELATED AREA | MG 304 - Information Systems | 2 | | |
| LIBERAL ARTS | MA 311 - Mathematical Modeling for Business Applications* | 3 | | |
| | SC 149 - Chemistry for Cosmetics and Fragrances | 3 | | |
| | choice - see Requirements*: Liberal Arts/Speech | 3 | | |
| | | | IC 497 - Senior Internship: Career Planning | 3 |
| | | | LIBERAL ARTS EN 335 - Working Women in the United States: 1865 to Present | 3 |
| | | | choice - see Requirements*: Liberal Arts/Foreign Language | 3 |
| | | | choice - see Requirements*: Liberal Arts Electives | 3 |
| TOTAL CREDIT REQUIREMENTS | | | | |
| | | | MAJOR AREA | 21 |
| | | | RELATED AREA | 4 |
| | | | LIBERAL ARTS | 36 |
| | | | Total Credits: | 61 |
| Semester 6 | | | | |
| MAJOR | CM 023 - Cosmetic Product Knowledge Lab | 1 | | |
| RELATED AREA | CM 323 - Cosmetic Product Knowledge | 2 | | |
| LIBERAL ARTS | PK 302 - Packaging Design for Cosmetics and Fragrance Marketing | 2 | | |
| | EN 321 - Strategies of Business Communication | 3 | | |
| | MA 321 - Data Analysis for Business Applications or MA 322 - Statistics, Machine Learning, and Data Mining | 3 | | |
| | SS 242 - Microeconomics | 3 | | |
| Semester 7 | | | | |
| MAJOR AREA | CM 024 - Fragrance Knowledge Lab | 1 | | |
| | CM 424 - Fragrance Knowledge | 2 | | |
| | CM 442 - Global Brand Management in Cosmetics and Fragrance (in the Digital Age) | 3 | | |
| LIBERAL ARTS | SS 345 - Fundamentals of Finance for Fashion Industries | 3 | | |
| | choice - see Requirements*: Liberal Arts/Foreign Language | 3 | | |
| | choice - see Requirements*: Liberal Arts/Other World Civilizations | 3 | | |
| Semester 8 | | | | |
| MAJOR AREA | CM 423 - Cosmetic and Fragrance Product Development Workshop | 3 | | |
| | CM 363 - Beauty Entrepreneurship, CM 402 - Color Cosmetics: Science and Creativity, or CM 425 - Environmental Fragrancing | 3 | | |

***Fall 2023 Requirements:** See below.

Liberal Arts: 36 credits

- **American History: 3 credits.**
EN 335 (G10)
- **Economics: 6 credits.** SS 242 and SS 345
- **English and Speech: 6 credits.** EN 321 and CHOICE of EN 241, EN 242, EN 244, EN 245
- **Foreign Language: 6 credits.** Two semesters of the same foreign language, one of which must meet General Education Foreign Language requirement (G8)
- **Mathematics*: 6 credits.** MA 311 and MA 321 or MA 322
 - Mathematics Proficiency must be completed prior to enrolling in MA 222 and MA 311
 - MA 222 must be completed prior to enrolling in MA 321 or MA 322
- **Other World Civilizations: 3 credits.** CHOICE of SS 353, SS 354, SS 356, or SS 374 (G9)
- **Science: 3 credits.** SC 149
- **Liberal Arts Elective(s): 3 credits.** Select Liberal Arts courses from the following subject areas: AB (Arabic); CH (Chinese); EN (English); FI (Film and Media Studies); FR (French); HA (History of Art); HE (Health Education) HE 201, HE 301; IT (Italian); JA (Japanese); HI (History); MA (Math); MC (Modern Languages and Cultures); MU (Music); PE (Physical Education and Dance) PE 215, PE 216, PE 217; PL (Philosophy); PO (Portuguese); SC (Science); SP (Spanish); and SS (Social Sciences). See Liberal Arts Courses.

NOTE: Students must have taken the following courses prior to entering the program: AC 161 or MG 153 and SS 141

Upon graduating from the Cosmetic & Fragrance Marketing BS program, students will be skilled in the following:

1. **Corporate Social Responsibility and Sustainability:** Students will demonstrate the ability to make ethically responsible corporate decisions based on the four pillars of sustainability.
2. **Business Fundamentals:** Students will demonstrate the ability to make informed decisions utilizing current technology and business methodology to analyze present and predicted situations and opportunities connected to the beauty industry.
3. **Product Knowledge:** Students will show in-depth knowledge of the product categories and new products determined by consumer attitudes and global trends for the beauty industry.
4. **Innovation:** Students will provide innovative solutions to business problems using their olfactive capabilities and sensory analysis skills.
5. **Research and Critical Decision Making:** Through innovative research using primary, secondary and tertiary data and sensory analysis students will be able to evaluate and process information gathered to arrive at business decisions which are both creative and mindful of the business climate in the global beauty business.
6. **Globalism:** Students will be able to apply their knowledge of national and international health and safety regulations in creating and marketing beauty products for the global marketplace.
7. **Communication:** Students will be able to produce written, oral and visual communication instruments for digital and traditional media which meet professional criteria.