

Fashion Business Management One-Year AAS Degree Program

School of Business and Technology

Applications accepted for fall and spring. NYSED: 00828 CIP: 52.1902

The major in Fashion Business Management provides students with the knowledge and skills necessary for assuming positions in the merchandising industry in areas such as buying, sales, product development, creative fashion presentation, retail management, and marketing. Curriculum below is for the entering class of fall 2020.

Semester 1		Credits
MAJOR AREA	FM 114 - Introduction to the Fashion Industry	3
	FM 116 - Fashion Business Practices	3
	FM 117 - Introduction to Fashion Marketing	3
	FM 224 - Merchandising Math Applications	3
RELATED AREA	AC 111 - Advertising and Promotion	3
	TS 111 - Fundamentals of Textiles	3
Semester 2		
MAJOR AREA	FM 225 - Fashion Merchandising	3
	FM 244 - Product Development	3
	FM 262 - Contemporary Retail Management	3
	FM 268 - Team Development Workshop	2.5
	choice - see Major Area Elective(s)*	3
RELATED AREA	choice - see Related Area Elective(s)*	1.5
TOTAL CREDIT REQUIREMENTS		
	MAJOR AREA	26.5
	RELATED AREA	7.5
	Total Credits:	34

***Fall 2020 Requirements:** See below.

Major Area Elective(s): 3 credits (minimum)

CHOICE of one (1) course: FM 144, FM 212, FM 213, FM 222, FM 223, FM 226, FM 228, FM 231, or FM 251

Related Area Elective(s): 1.5 credits (minimum)

CHOICE of one (1) course: AC 141, AC 171, AC 221, AR 101, AR 115, DE 101, HD 111, HP 201, IC 297, ID 103, JD 101, MG 153, PH 118, PH 162, TS 215, TS 261, or TD 112

Upon graduating from the Fashion Business Management One-Year AAS degree program, students will demonstrate:

1. Business Fundamentals: Students will be able to identify and apply current business methodology and discuss current situations and opportunities connected to the fashion business.
2. Communication: Students will be able to compare how business decisions are established by using coherent written, verbal, and presentation skills.
3. Globalism: Students will be able to identify and evaluate the current global issues in how they will affect the fashion business.
4. Technology: Students will be able to illustrate and distinguish their technology proficiency by beginning to adapt to the various technologies in the courses of the fashion business.
5. Research and Critical Thinking: Students will be able to explain and conduct research of primary and secondary data to make business decisions.

6. Product Commercialization: Students will be able to begin to evaluate the functions of product development, the merchandising of a line and how it works within the Product Life Cycle.
7. Retailing/ Wholesaling: Students will be able to identify and compare the differences between retail and wholesale in the fashion business.